

COMMERCIAL SERVICES SWISS SARL



White Sugar ICUMSA 45

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IDE: CHE-363.378.173

General Infos: White Sugar ICUMSA 45 RBU Origin from Brazil

Made by: Laurent Reuling
Date: Mars 2019 (v2)



The Role of CS Swiss

CS Swiss is a legal representative of the Seller, which is a leader in the sale of ICUMSA 45 sugar from Brazilian refineries.

Our company intervenes for the search of customers and for the follow-up of the negotiations, the setting up of the contracts and all the banking instruments.

CS Swiss, on behalf of the Seller, is particularly active with Francophone customers, African customers, but not only. We also have a well-established network of contacts and customers in Asia.





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The Available Quantities to Order

The Minimum Quantity is 12'500MT (half or small boat).

The Standard Quantity is 25'000MT and all multiples of 25'000MT

The Contrat can be for 1 SPOT or per month, max 12 months with fixed price.

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The Product and Specifications

The product being supplied shall be fit for human consumption, as per inspection certificate issues by Société Général de Surveillance (SGS) and shall meet the following specifications.

Origin: BRAZIL

ICUMSA Rating: ICUMSA 45 RBU attenuation index units (Method#: 4-1978)

Polarization: At 20 degree C (99.80 % min)

Ash Content: 0.04% max by weightMoisture: 0.04% max by weight

Solubility: 100% dry and free flowing

Color: Crystal Sparkling White

Granulation : Fine

Table Grade : StandardSubstance : Solid Crystal

• Smell: Free of any odor, unusual or abnormal smells

Radiation: Normal internationally accepted limit without presence of cesium or iodine

• So2: 20 mg/kg max

Magnetic Particle: 4 mg/kg max

• Reducing Sugar: 0.010% max by weight

Poisonous: Phytosanitary certificate

Sediments: NoneMax AS: 1 P.P.M.Max PS: 2 P.P.M.Max CU: 3 P.P.M.

Current Available (2018/2019)

The Packing

In new polypropylene bags with inner polyethylene lining of 50 kilos net weight each with standard bag marks, including packing information, product description, weight, crop year and expiry date, and 2% new extra bags will be supplied for each shipment.

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The Inspection

Société Générale de Surveillance (SGS) or equivalent shall issue an inspection certificate of the loaded quantity and quality for each shipment to certify that the goods are in good conditions and conforming to the Specifications herein stated. Each shipment shall have a Phytosanitary certificate from the Ministry of Health stating that the sugar is fit for human consumption.

The Seller guarantees that each shipment shall be provided with an inspection certificate of weight, quantity and quality at the time of loading and such certificate shall be provided by Société Générale de Surveillance (SGS) or equivalent at Seller's expense, and shall be deemed to be final. The Seller shall instruct the said authority to carry out the inspection in strict accordance with the International Chamber of Commerce (I.C.C.) Rules.

The Payment Terms & Bank Guaranties

By SBLC-MT760 format (from Top 50 Prime Bank or confirmed by Top 50 Prime Bank).

The SBLC MT760 in this Agreement shall be Irrevocable, Transferable, Auto Revolving, Operative, Confirmed and Unconditional.

Upon receipt of the non-operative SBLC-MT760 from Buyer's bank to Seller's bank, the Seller's bank shall respond by issuing and Proof of Product (POP) to Buyer's bank, which makes the SBLC-MT760 operative.

The Seller's bank shall send to the Buyer's bank a complete set of shipping documents for confirmation and verification. Then after receipt of the original documents within five (5) banking days, payment at sight 100% MT103 shall be released by the Buyer's bank to Seller's bank.

The Complete Procedure

- 1. Buyer issues ICPO together with company registration.
- 2. Seller issues Full Corporate Offer (FCO) to Buyer. Buyer signs, seals and returns the FCO to Seller within 5 working days.
- 3. Seller issues draft Sales and Purchase Agreement (SPA) to Buyer. Buyer reviews, signs and seals each page, and returns the SPA to Seller within 5 working days. Seller reviews, signs and seals the final contract and send a copy to the Buyer. Both parties lodge the Final Contract to their respective banks.

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4. Seller issues Proforma Invoice.



- Within 5 (five) business days, the Buyer's bank issues RWA by Swift with pre-advice MT799 to Seller's bank with readiness to send SBLC MT760. The Seller's bank responds by issuing RWA to Buyer's Bank.
- 6. Buyer's bank issues non-operative SBLC using Swift MT760 open for full contract period to be received at Seller's bank within fifteen (15) working days.
- 7. Seller's bank issues to Buyer's bank the Proof of Product (POP) which makes the SBLC-MT760 operative.

Seller's bank issues to Buyer's bank a complete set of shipping documents for confirmation and verification. Then upon receipt of the original documents within five (5) banking days, payment at sight 100% TT MT103 is being released by the Buyer's bank to Seller's bank.

The Shipping Documents

The Seller shall provide to Buyer the following shipping documents / proof of product documents,

- Commercial Invoice (3 original set plus 3 copies)
- Packing List (3 original set plus 3 copies)
- SGS Certificate of Quality (3 original set plus 3 copies)
- SGS Certificate of Quantity (3 original set plus 3 copies)
- Certificate of Origin (3 original set plus 3 copies)
- Certificate of Ownership (3 original set plus 3 copies)
- Charter Party Agreement (3 original set plus 3 copies)
- Vessel Register Certificate (age less than 20 years) (3 original set plus 3 copies)
- Full set of "Clean on Board" Marine Bill of Lading (3 original set plus 3 copies)
- Marine Insurance Policy covering minimum 110% face value of the goods in the name of the Buyer (3 original set plus 3 copies).

The Contact

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